

# MIMIr project

UNIVERSITÉ DE MONTPELLIER (UM

GAËTAN LAN SUN LUK INNOVATION AND PARTNERSHIP DIRECTOR



- 1. UM key figures
- 2. Innovation and research management
- 3. Access to funding
- 4. Developping links with the industrial sector
- 5. Creation of spin-off and start-ups



# **KEY FIGURES**

- > 77 Research centers, 1000 research contracts with more than 450 privates companies.
- Private and national fundings: 20 M euros.
- > 850 patent families, 75 softwares, 5 trademarks. Half a million income.
- Ranking
  - Reuters Top 100: The World's Most Innovative Universities 2017 : Université de Montpellier : 62, 2<sup>nd</sup> in France.
  - QS international: 381
  - Times: 351-400; young university ranking: 63
- > Spinoff: 12 by year.



# INNOVATION AND RESEARCH MANAGEMENT

#### Structures

- UM : President, Vice-President for research, Vice-President for valorization and companies relationship, innovation and partnership department;
- TTO companie AxLR <a href="http://www.axlr.com">http://www.axlr.com</a> UM is the 2<sup>nd</sup> most important shareholders. 50 M. euros of budget.

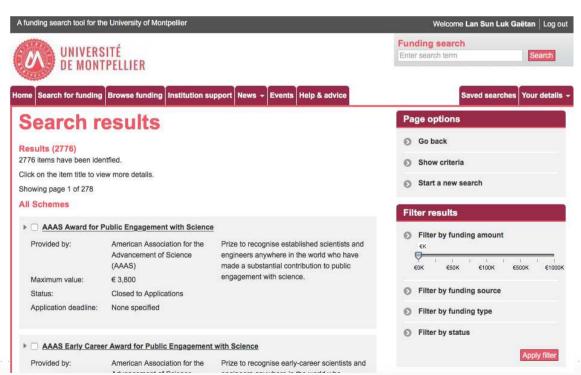
#### Strategies

- National priorities: merging the universities, special fundings for entities with high level of research (UM part of I-site MUSE 670M euros endowment <a href="http://muse.edu.umontpellier.fr">http://muse.edu.umontpellier.fr</a>), tax concession ( crédit impôt recherche);
- University priorities: increase the partnership with regional companies, to increase the employability of our students.



## **ACCESS TO FUNDING**

- Passive way of information
  - UM newsletter, e-mailing.
- Active way in order to get inform
  - Open4Research : a search engine for funding in english : <a href="https://www.open4research.eu/montpellier">https://www.open4research.eu/montpellier</a>



12/10/2017

# DEVELOPPING LINKS WITH THE INDUSTRIAL SECTOR

- > Fulfilling immediat technological need
  - Classic solutions : research contracts.
- Building long term partnership
  - collaborative laboratories with companies;
  - partnership fundation : UM : 5 fundations. Fondation Van Allen : nano satellites (9 M€ of budget : Airbus Defense and Space, Thales, Zodiac etc.);
  - Associate industrial sector with technological maturation.



### **CREATION OF SPIN-OFF AND START-UP**

- Created after a technology maturation : high level of TRL
  - > maturation funded by the TTO company, transfert the intellectual property rights to a spin-off created in order to exploit the technology.
- Created by the public researcher
  - > associate the public inventor to the start-up creation (french innovation law of 1999): 6 files by year.
- Regional business incubator will soon be merge inside our TTO company
  - > Overlook of all the process: incubation / maturation / acceleration (t+2 year after creation).

